

Dear Valued Customer:

In today's rush to get your product to the marketplace, we have serious responsibilities to each other. We as a quality supplier, and your firm, as a quality purchaser, need to work closely thru communication and engineering response.

Time is always a key factor in our daily schedule, but sometimes due to urgency of delivery or quote response, we accelerate our manufacturing process before all of the information and data is in place. This causes mistakes and undue loss of time when indeed, we are really intending to save time.

Therefore in order to fulfill your requirements to the fullest, we must re-institute some hard and fast rules.

No parts will be produced or shipped by Aristo Cast, Inc., without a written purchase order that fully covers our quotation, including part number, revision level of drawing, or date of math data transmission.

We hope that these rules will be acceptable to your designers and engineers, and especially to your purchasing personnel. We feel that if these few business rules are followed, delays caused by improper information can be eliminated.

Thank you in advance for your cooperation in this matter.

Yours truly, Aristo Cast, Inc.

Aristo Cast, Inc. Standard Terms & Conditions

- Acceptance and modification: This quotation becomes a binding contract upon
 placement of a purchase order with Aristo Cast, and our acceptance and
 acknowledgement of said purchase order. Subject to the terms and conditions hereof.
 Any modification of these terms, to be valid, must be in writing and signed by an
 authorized representative of Aristo Cast.
- 2. **Prices**: Are in US funds, and are F.O.B. Almont, MI 48003. Prices do not include freight, taxes and duties. If paying by credit card a convenience fee of 4% will be charged.
- 3. **Claims**: Claims for shortage or defective material must be made within 10 days of receipt of merchandise. If claim is shortage, and material is shipped by common carrier, claim must be made to driver. Any returns must be approved by an authorized representative of Aristo Cast, prior to shipment of said returns.
- 4. **Invoice terms**: Invoice terms may vary and are stated on the face of the invoice. Terms begin on date of invoice, not date of receipt. If invoice is paid with 10 days you are eligible to deduct 2%. Balances not paid within 45 days from invoice date may accrue a service charge of 2% per month. Any discrepancies must be reported within 5 working days of receipt.
- 5. **Misc**: Any order resulting from this quotation, shall be governed by the laws of the State of Michigan. Buyer agrees to allow Aristo Cast to audit their vendors in lieu of formal ISO certification.
- 6. **Casting Integrity**: Aristo Cast will use our vast investment casting knowledge and experience to product castings with the highest degree of internal integrity but cannot guarantee they will be porosity free unless x-ray specifications are agreed upon prior to receipt of order.
- 7. **Data**: All prototype and production purchase orders based on use of solid model cad data to product tooling and/or prototype patterns must have reference to the revision level date stated clearly on the document.